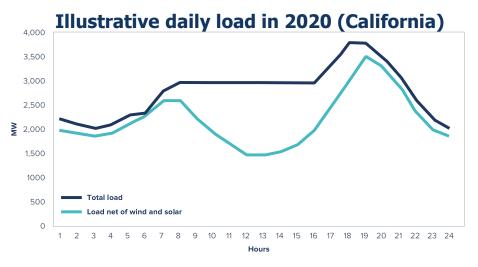




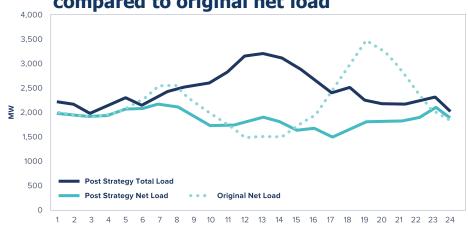
Energy efficiency is not a disruptive technology, but presents a significant opportunity to respond to potentially disruptive technologies.

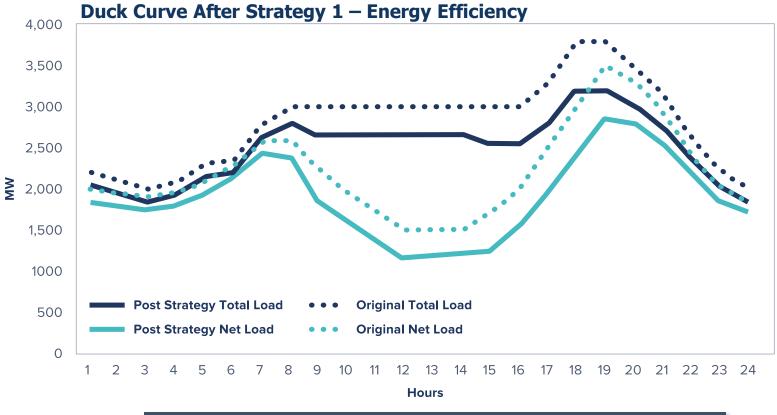


Role of EE in Flattening the "Duck Curve"









EE upgrades can be targeted towards peak hours to reduce peak loads and associated ramp rates.

Source: Lazar, J. (2016). Teaching the "Duck" to Fly, Second Edition. Montpelier, VT: The Regulatory Assistance Project.



Energy Efficiency Biggest non-wire alternative (NWA) opportunity

- Energy efficiency is a well-recognized non-wires alternative
- In this case, EE is more than 50% of the NWA opportunity

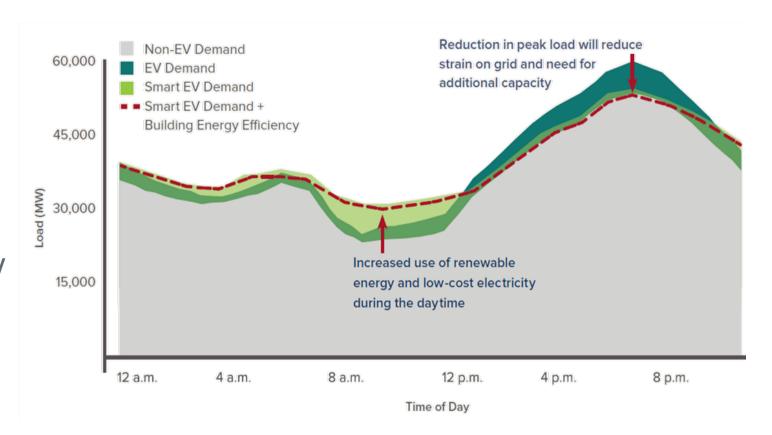


Source: Kanterman, E., (2015). Con Edison's Brooklyn Queens Demand Management Program. Con Edison, Presentation at the Association for Energy Affordability's Multifamily Buildings Conference.



Integration of electric vehicles Energy efficiency can help manage the peaks

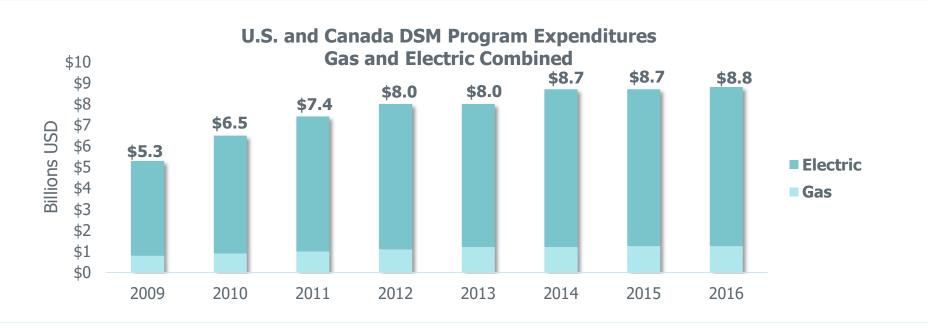
- A similar approach can be taken for the introduction of electric vehicles
- Energy efficiency and smart charging can manage the peaks associated with high EV penetration



Source: Rocky Mountain Institute. (2018). Energy Efficiency and Electric Vehicles: How Buildings Can Pave the Way for the Global EV Revolution.



Energy Efficiency Programs Investment over time



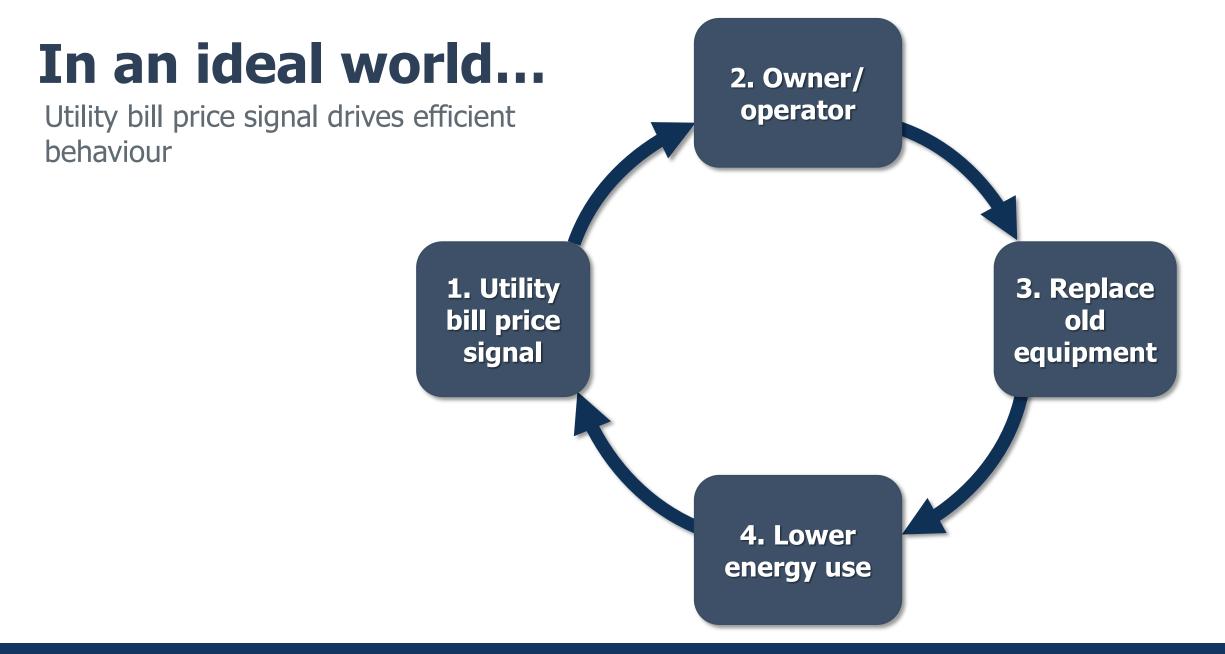
- Some energy efficiency happens by itself, but energy efficiency programs have a long track record of increasing uptake beyond business-as-usual
- Program success has led to increasing investment over time

Source: Consortium for Energy Efficiency, (2018). 2017 State of the Efficiency Program Industry.



Energy efficiency programs overcome well-known market barriers.



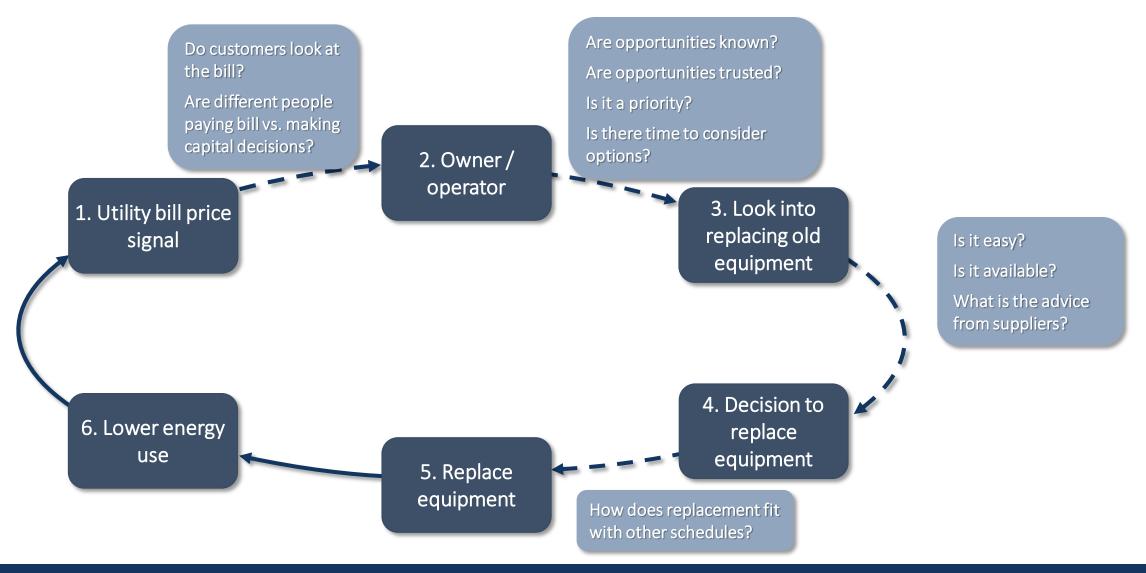




In the real world...

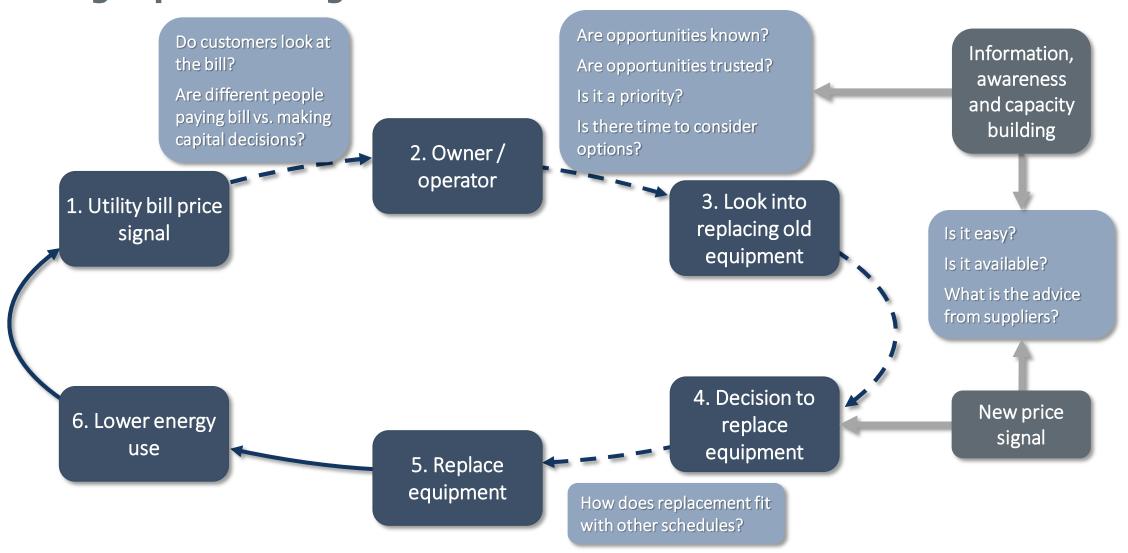


Well-documented market barriers dilute the price signal

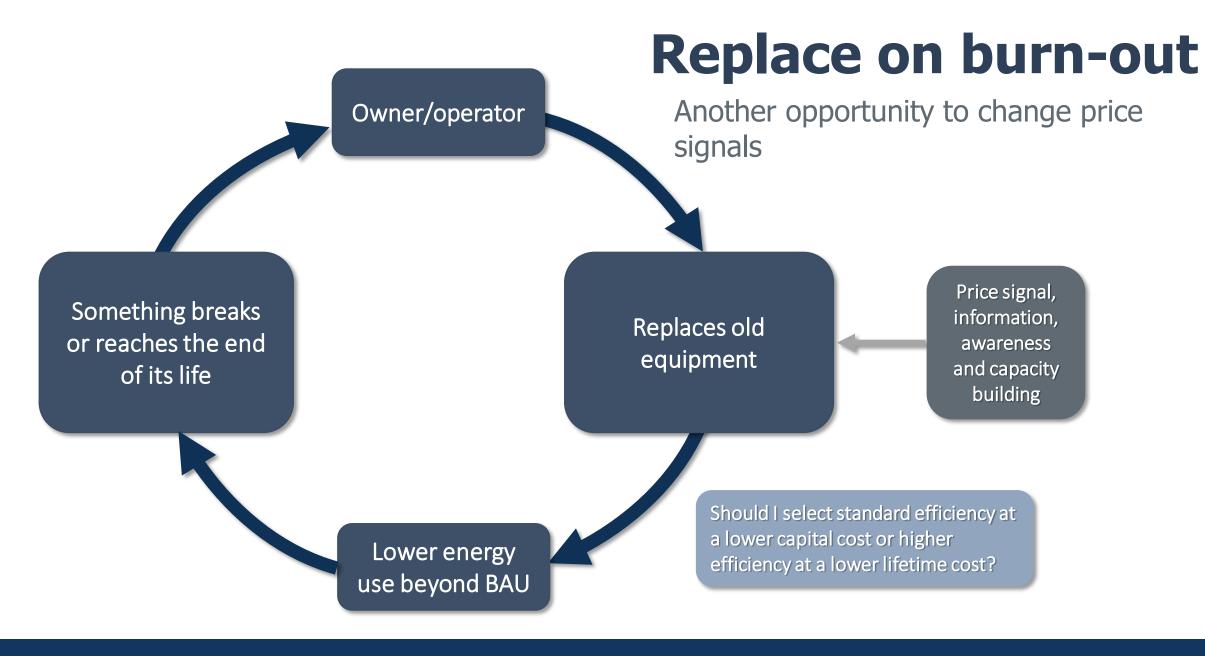




Price signals (plus information, awareness and capacity building) applied at the right place change behaviours

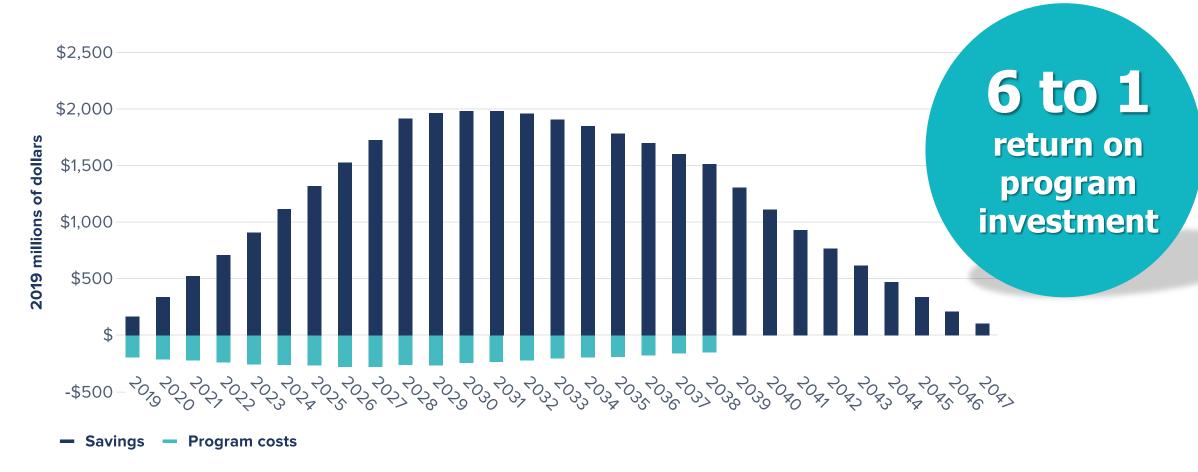








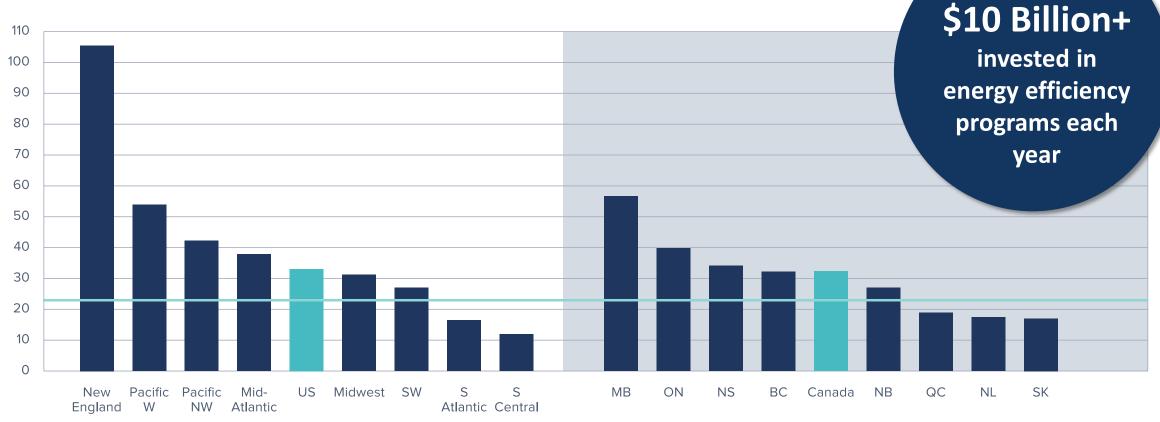
Energy Efficiency Program Costs vs. Savings Generated



Source: Navigant Consulting. October 2018. Energy Efficiency Alberta 2019-2038 Energy Efficiency and Small-Scale Renewables Potential Study.



Energy Efficiency Programs Across Canada and the U.S.



Alberta's per capita budget based on avg. Annual budget over first two years of programming (\$)

Source: Consortium for Energy Efficiency, (2018). 2017 State of the Efficiency Program Industry.



Summary

- Energy efficiency presents a significant opportunity for managing costs – particularly with the introduction of new technologies
- These savings don't happen on their own
- Energy efficiency programs have been used successfully in every province and state in Canada and the U.S.

