



Mechanical Contractor



6815 40th Street S.E.
Calgary AB T2C 2W7
Tel: 403-236-2444
Fax: 403-236-8345
www.arpis.com

Corporate Overview

Arpi's Industries Ltd. is one of the largest full-scope mechanical contractors in Western Canada, with over \$100 million in annual sales and a proud 60-year history. As one of Deloitte's Canada's Best Managed Companies, our strength lies in our people—many of whom have been with us for decades—bringing unparalleled expertise, loyalty, and continuity to every project.

Our Calgary operations currently support over 300 staff, including field, shop, and administrative personnel. We operate from a 130,000 square foot facility, housing one of Alberta's most advanced pipe and sheet metal fabrication shops. This facility is continually upgraded to ensure our team has access to state-of-the-art tools and technology.

At Arpi's, safety is non-negotiable. Our proactive safety culture and industry-leading program are reflected in our safety statistics. Every member of our team is committed to delivering safe outcomes—day in, day out.

Our financial stability, with over \$350 million in project delivery over the past five years, is supported by an unlimited bonding capacity and a proven track record of delivering complex mechanical scopes on schedule and on budget.

A key differentiator is our extensive experience with Mechanical Design-Assist and Construction Management services. Over the last decade alone, Arpi's has executed more than \$700 million in mechanical work under Construction Management and Design-Assist contracts, partnering with developers, consultants, and general contractors on projects that demand innovation, coordination, and performance. We understand not just how to build, but how to plan, collaborate, and drive value from concept to completion. With our long-tenured team, integrated trades, and preconstruction expertise, we offer far more than typical subcontractor support—we provide real-time, constructible solutions that minimize risk and maximize project value.

Competitive Advantage

Unlike most contractors, Arpi's self-performs both plumbing/piping and sheet metal trades, allowing us to offer a fully integrated mechanical package. This allows for tighter coordination, more accurate budgeting, and value engineering options that are aligned with the project vision.

As a fully integrated mechanical contractor, Arpi's self-performs the following major scopes in-house:

- Plumbing and drainage systems
- Hydronic heating and cooling
- Ventilation and air distribution
- Refrigeration systems
- Gas fitting

Project Management • Design Build • Pre Construction • Stipulated Tender • LEED/GREEN Construction
Mechanical Services • Plumbing & Heating • HVAC • Maintenance



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What sets us apart is our ability to manage all these trades under one roof, coordinated by our internal project team and supported by:

- A dedicated in-house fabrication facility for piping, welded assemblies, and prefabricated mechanical skids
- A full-service sheet metal manufacturing division
- A proven BIM/VDC team that delivers coordinated, clash-free models to construction-ready standards and provide preconstruction solutions that accelerate installation and mitigate costly site issues. We routinely take this a step further by prefabricating mechanical rooms, pump skids, washroom modules, and piping racks, reducing both on-site labor and schedule duration.

We strongly believe in self-performing as much work as possible—from BIM modeling to fabrication to coordination—resulting in greater control, higher quality, and fewer third-party dependencies. These are the core tenets of the “Arpi’s Advantage”.

- Robust preconstruction processes that bring technical and budgetary alignment to the entire design team

Key Strengths

- Proven Experience on Large, Complex Projects Over six decades of commercial, institutional, and recreational builds across Alberta.
- Local Knowledge and Industry Relationships Deep familiarity with local codes, suppliers, subcontractors, and authorities having jurisdiction.
- Integrated Trades with In-House Fabrication All major mechanical disciplines coordinated and executed under Arpi’s direct supervision— ensuring quality, schedule control, and cost predictability.
- Design-Assist Leadership We have successfully delivered mechanical design-assist services across a wide range of projects where early trade engagement was critical to managing budget, spatial coordination, and performance risk.

Sustainability

Arpi’s Industries Ltd. is deeply committed to sustainable construction practices and has a proven track record of delivering environmentally responsible mechanical solutions across a wide range of projects. We are proud to be a mechanical contractor that has had the opportunity to work on multiple LEED certified projects, demonstrating our longstanding leadership in the field of sustainable building systems.

For over a decade, we have actively embraced sustainable construction and operations, integrating these principles not only on project sites but also within our own organization. We understand that sustainability is not just about meeting certification criteria—it’s about implementing long-term practices that reduce environmental impact, optimize energy performance, and support healthy building environments.



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Our experience includes working on numerous LEED-certified and sustainability-driven projects, where we've contributed both mechanical system design input and construction methodologies that support green building objectives. We are well-versed in strategies to enhance energy efficiency, reduce water consumption, and minimize the carbon footprint of mechanical systems—whether the project is pursuing formal certification or simply aiming to achieve high-performance benchmarks.

As part of our standard practices, since 2001, all of our sheet metal systems are manufactured, handled, and installed using LEED-compliant processes, regardless of project requirements. This includes measures such as low-emitting sealants, controlled indoor air quality during construction, and pre-delivery duct protection. Additional internal initiatives that reflect our commitment to sustainability include:

- Facility-wide waste reduction and recycling programs for all construction and office materials.
- Use of energy-efficient lighting systems and low-flow plumbing fixtures throughout our offices and fabrication shops.
- Corporate-wide operational mandates to optimize resource use and reduce unnecessary consumption, including digital documentation, centralized material tracking, and vehicle fleet efficiency upgrades.

Through our roles as construction manager, design-assist partner, and mechanical contractor, we bring added value by suggesting sustainable system alternatives during preconstruction, helping identify energy saving opportunities early in design, and assisting with the coordination of performance-based targets during construction.

At Arpi's, we view environmental responsibility as an essential component of modern mechanical construction. Whether a project is targeting certification or simply aiming to reduce its environmental impact, we apply our knowledge and experience to help achieve those goals—supporting sustainability from concept through to commissioning.